

BUILDING SERVICE CONTRACTORS –

Increase Productivity



LABOR ACCOUNTS FOR
**OVER 80% OF
TOTAL OPERATING
COSTS FOR BSCS.³**

Employees who are efficient with their time positively impact your bottom line.

**USE CUSTOMIZED
& SPECIAL-USE
CLEANING CARTS
EFFICIENCY
INCREASES BY
20%
OR
MORE**



when using cleaning carts designed for a specific cleaning task.⁵

AUTOMATED EQUIPMENT CAN SAVE TIME

INCREASE PRODUCTIVITY

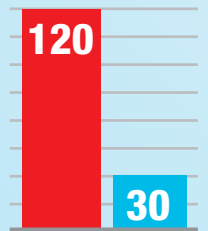
BY USING THE RIGHT TOOLS
& EQUIPMENT FOR THE JOB.

Certain equipment and tools, such as dispenser refillers and microfiber, reduce cleaning time.

IT CAN TAKE ONE PERSON UP TO
**TWO HOURS TO MOP A
5,000 SQ. FT. AREA.**

USE AN AUTOMATIC SCRUBBER

Clean the same
area in about
15-30 minutes.⁴



THE AVERAGE ANNUAL TURNOVER RATE FOR JANITORIAL STAFF IS

OVER 200%.²

PROVIDE QUALITY TRAINING

Investing in your best employees means reduced turnover costs and increased productivity.



CLEANING SERVICES
WILL EXPERIENCE A

**5% GROWTH RATE
BETWEEN 2008 AND 2018.¹**

OFFER SERVICES THAT WILL GIVE YOUR BUSINESS A COMPETITIVE EDGE

SupplyWorks has the product expertise you need in Lighting, HVAC, Floor Care, Security, Grounds Maintenance, and other areas.

**Partner with
SupplyWorks
IN-SITE
to decrease your
operating costs by
up to 30%.**

SupplyWorks In-Site[®] for Building Service Contractors is a no-cost membership program for SupplyWorks customers. It includes benchmarking, best-practice training, and detailed written procedures. SupplyWorks will evaluate your cleaning tools, products, and techniques and recommend improvements.

SupplyWorks

Sources

1. Cleaning Industry Analysis 2016 - Cost & Trends, Franchise Help
2. Stopping Employees From Jumping Ship, Cleaning and Maintenance Management

3. Operating Costs Per Revenue Hour, Performance Measures
4. Determining a Reasonable Cleaning Rate, Thrifty Fun

5. Proper Use of Cleaning Carts, CleanLink – <http://www.cleanlink.com/hs/article/Proper-Use-of-Cleaning-Carts>

